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# Oracle Support – pogled za managere

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#### Safe Harbor Statement

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, and timing of any features or functionality described for Oracle's products remains at the sole discretion of Oracle.



### WHY CUSTOMERS NEED PREMIER SUPPORT?

- **RUN THE BUSINESS** High Availability, Security and Compliance are a must
- **KEEP IT CURRENT** Legal Access to Updates, Enhancements, Patches and Fixes
- **KEEP IT EFFICIENT** Optimize performance and maintain Service Level Agreements
- **KEEP COSTS DOWN** Operational Efficiency and Maximum ROI from IT Assets
- **KEEP IT AGILE** Agility to cope with changing demands.



### **Oracle Premier Support**

#### **Comprehensive Coverage**

#### Service and Support

#### Quickly diagnose and resolve issues

- ✓ Expert technical support
- ✓ Rapid-response field service
- ✓ Lifetime Support

#### **Tools and Resources**

#### Get the most of your **Oracle products with** proactive services

- ✓ Oracle knowledgebase
- ✓ Product health checks
- ✓ My Oracle Support Communit

#### **Product Innovation**

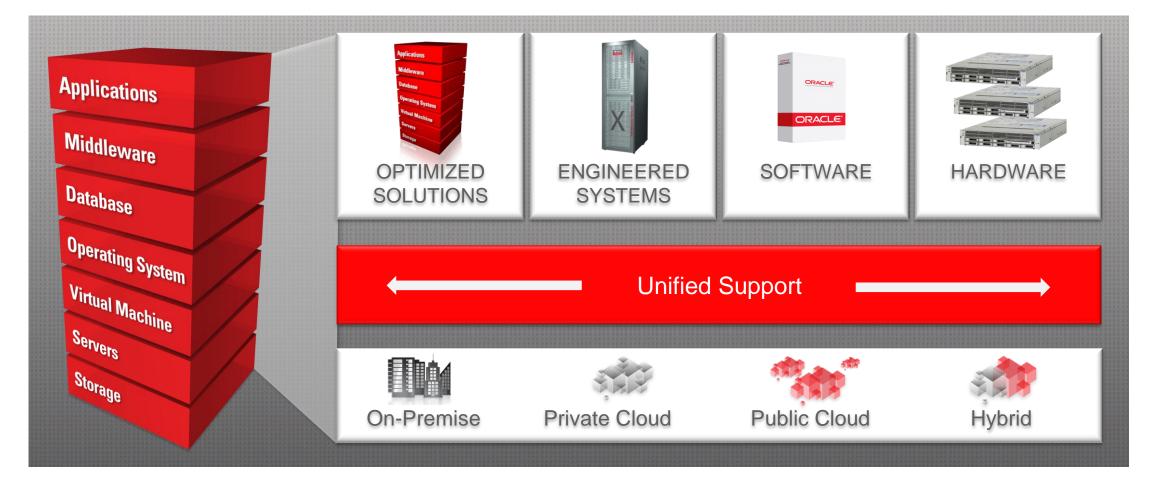
#### Keep pace with change and capitalize on new opportunities



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### Support Strategy and Execution

Unified Support across the Complete Stack and Deployment Models





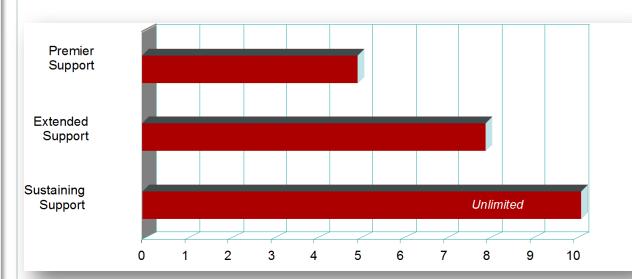
### Technical Support Policies Support terms and technical support levels

Oracle Software Technical Support Policies http://www.oracle.com/us/support/library/057419.pdf	Oracle Financial Services Software Technical Support Policies http://www.oracle.com/us/support/library/fs-software-tech-support- policies-069179.pdf
Oracle Hardware and Systems Support Policies	Oracle Exadata Technical Support Policies
http://www.oracle.com/us/support/library/hardware-systems-support-	http://www.oracle.com/us/support/library/exadata-technical-support-
policies-069182.pdf	policies-069177.pdf
Oracle Linux and Oracle VM Support Policies	Oracle Hardware Warranty
http://www.oracle.com/us/support/library/enterprise-linux-support-	http://www.oracle.com/us/support/library/oracle-hardware-warranty-
policies-069172.pdf	069192.pdf
Oracle Software as a Service Support Policies	Oracle Global Customer Support Security Practices
http://www.oracle.com/us/support/library/saas-support-policies-	http://www.oracle.com/us/support/library/customer-support-security-
069195.pdf	practices-069170.pdf

http://www.oracle.com/us/support/policies/index.html

### **Lifetime Support Policies**

- Simple, predictable and flexible. Oracle Lifetime Support helps drive your business success across your entire Oracle technology environment.
- From database to middleware to applications and hardware, you can enjoy the benefits of the industry's most comprehensive support coverage.



http://www.oracle.com/us/support/lifetime-support/index.html



### Database product roadmap

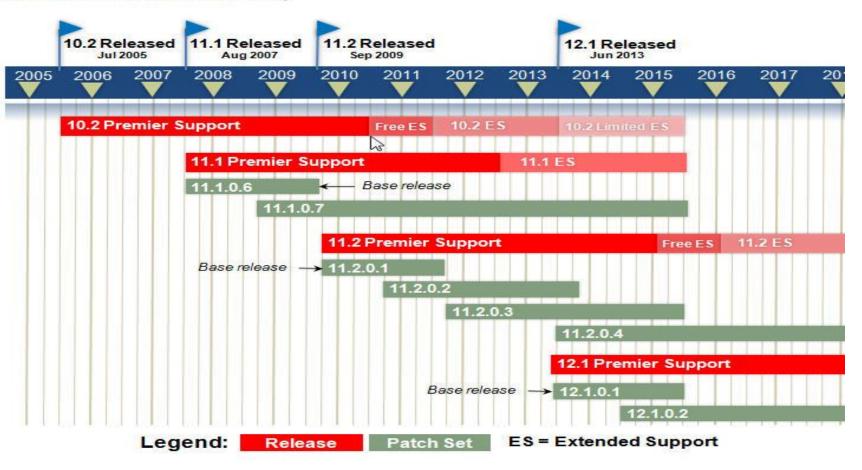
Release Schedule

of Current

Database Releases

MOS Note 742060.1

Database Patch Set Release Roadmap





### My Oracle Support Portal **One-stop shop**

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Service Requests

Knowledge

Dashboard

Off

Patches & Updates

Proactive Hardware Services

Settings

One-stop shop for knowledge, community, proactive best practices, capabilities, tools, and much more

Guidance, ideas, and solutions based on real-world experience from Oracle experts and industry peers

Community

- Access to patches and updates, product certifications, and reporting
- Stay informed, configure email notifications to ensure you receive targeted alerts for Critical Patch Updates (CPUs), Security Alerts, and Third Party Bulletin updates
- Direct access to Advanced Customer Services and Proactive Hardware Services
- Create, monitor, and manage Services Requests



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On Demand

Reports

Certifications

Advanced Customer Services

### Adopt: Access to My Oracle Support

#### User privileges and options



- User versus administrator roles
- Users can be granted independent access to My Oracle Support Community and the Knowledge Base to facilitate reduction of internal support tickets
- Service Request access can be restricted
- Patch Download access can be restricted and/or limited
- Knowledge preferences and PowerViews can be defined to tailor user experience and improve search results

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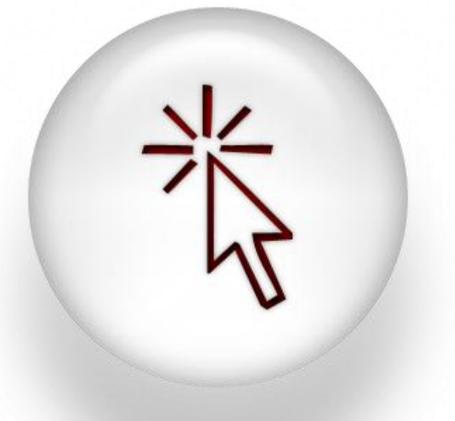
### **Maintain Systems Health And Availability**

- Leverage configuration-based health and risk recommendations to improve your systems health and increase systems uptime
- Review product and security alerts
- Stay informed: personalize knowledge, and sign up for hot topics



## PREVENT

### Find Answers Fast With The Right Tools And Knowledge



# RESOLVE

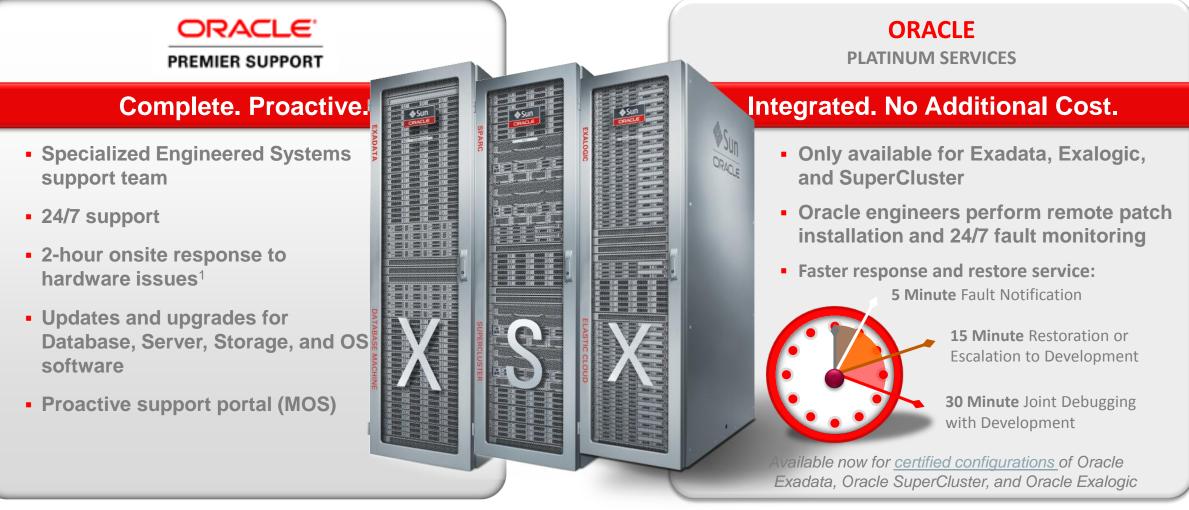
- Visit Product Information Centers, a onestop shop for important resources
- Utilize auto-detect capabilities to dispatch assistance for known issues
- Participate in our vibrant online Support Community and find answers quickly
- Explore the powerful My Oracle Support Knowledge Base

<b>Discover: Escalation Process</b> Bringing Management Attention to a Service Request	Customer calls Support	
Call Support: <u>www.oracle.com/support/contact.html</u>	Support receives call, identifies customer, and notifies Escalation Manager	
Accessibility and accountability from Support		
Management		
Escalation and severity are different processes	Escalation Manager responds to Customer	
Severity increases and Sev1s are not escalations		
Escalation is a focused, collaborative process		
Escalations yield	Senior Manager/ Director (re-escalation)	
<ul> <li>Management Contact</li> </ul>		
- Action Plan		
<ul> <li>Communication Plan</li> </ul>	VP/Executive (re-escalation)	

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## Oracle Support for Engineered Systems

Get Connected to Monitoring and Patching Services at No Extra Charge



<sup>1</sup> Covered system must be within an Oracle two-hour service area to receive two-hour response as a standard service.

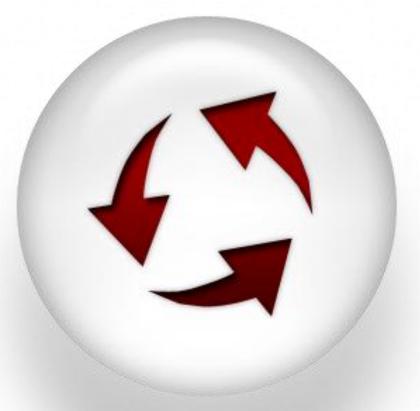
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### **Create A Reliable And Repeatable Process**

Review and verify your products are certified

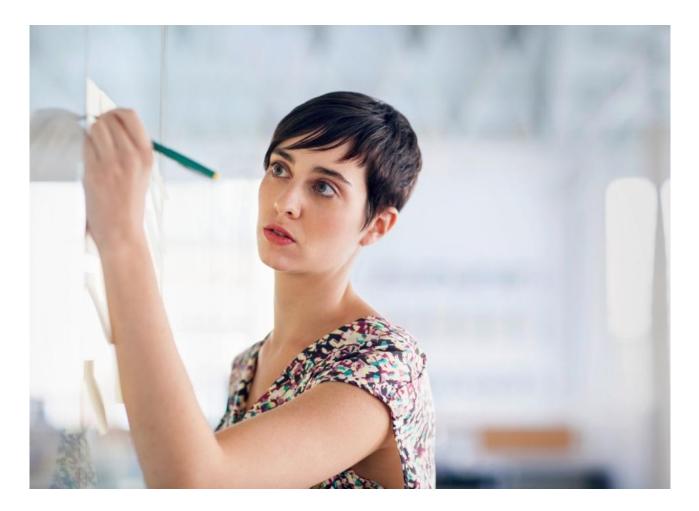
Utilize Upgrade Advisors with best practices by product, business process, version and phase

Deploy patch and upgrade plan validations



## UPGRADE

### My Oracle Support Accreditation



- Program launched in Sept 2013.
- My Oracle Support learning path and product-specific paths.
- Targeted to experienced Customers and Partners.
- Validates existing knowledge based on 6-9 months active use of My Oracle Support functions, including service requests.
- Best practices and recommendations enable user to fully leverage core tools and capabilities.

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### Hardware and Software Engineered to Work Together



**Oracle Customer Services** 

## Hardware and Software and Support Engineered to Work Together 🙈





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